



*Solutions***30**

Solutions for New Technologies

SOLUTIONS 30 GROUP

January 2019

CAUTIONARY STATEMENT

This presentation, the presentation materials and discussion may contain certain forecasts, projections and forward looking statements — that is statements related to future, not past, events — in relation to, or in respect of, the financial condition, operations or businesses of Solutions 30 SE.

Any such statements involve risk and uncertainty because they relate to future events and circumstances. There are many factors that could cause actual results or developments to differ materially from those expressed or implied by any such forward looking statements, including, but not limited to, matters of a political, economic, business, competitive or reputational nature. Nothing in this presentation, the presentation materials and discussion should be construed as a profit estimate or profit forecast.

Solutions 30 SE does not undertake any obligation to update or revise any forward looking statement to reflect any change in circumstances or expectations.

January 2019

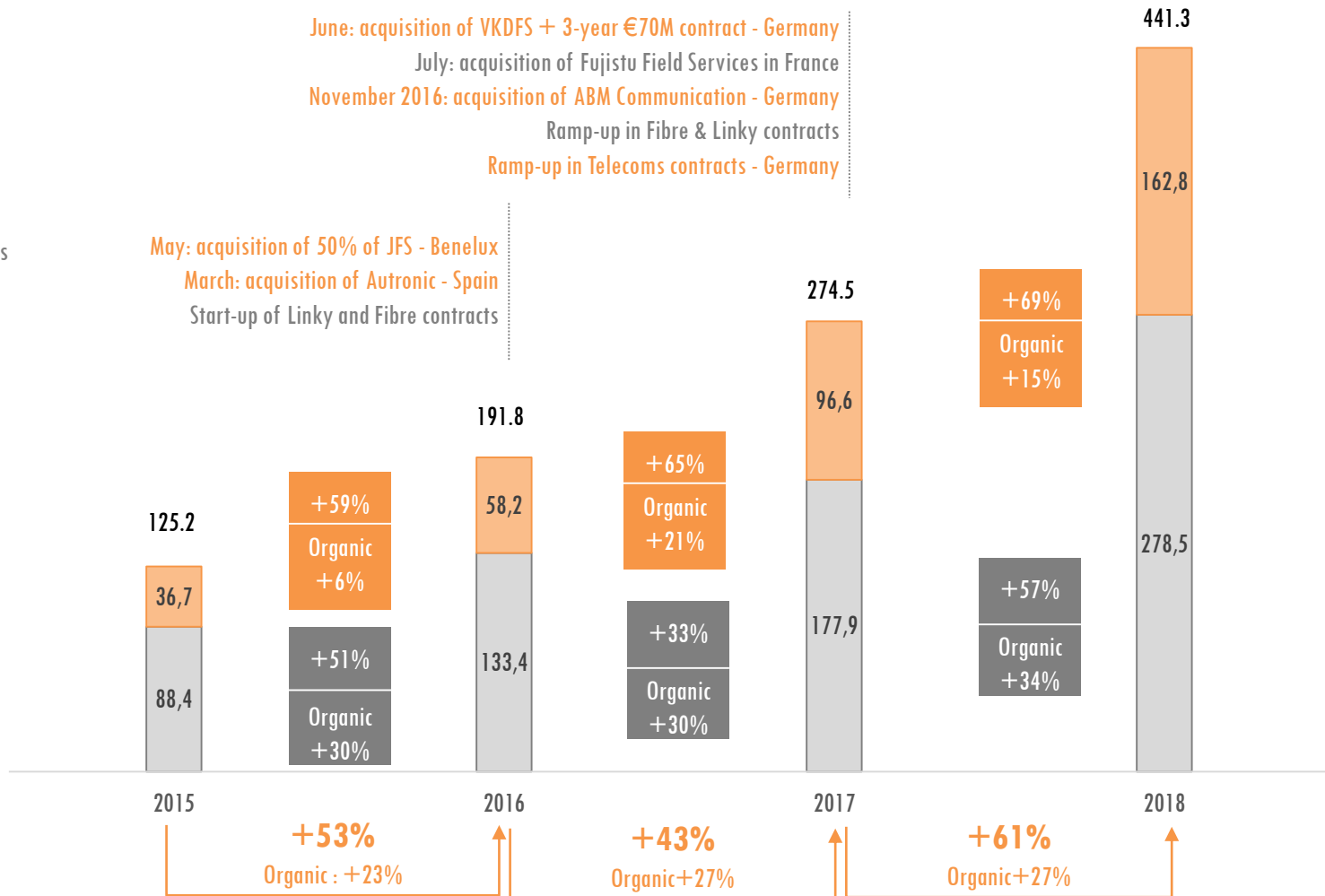
A NEW GROWTH PHASE SINCE 2015...

December : acquisition of Sotranasa
 October: acquisition of Salto and Magaez - Spain
 August: integration of CPCP
 July: Creation of Unit-T, JV with Telenet - Benelux
 June: full integration JFS — Benelux
 March : outsourcing of DXC Field Services Activities - Italy

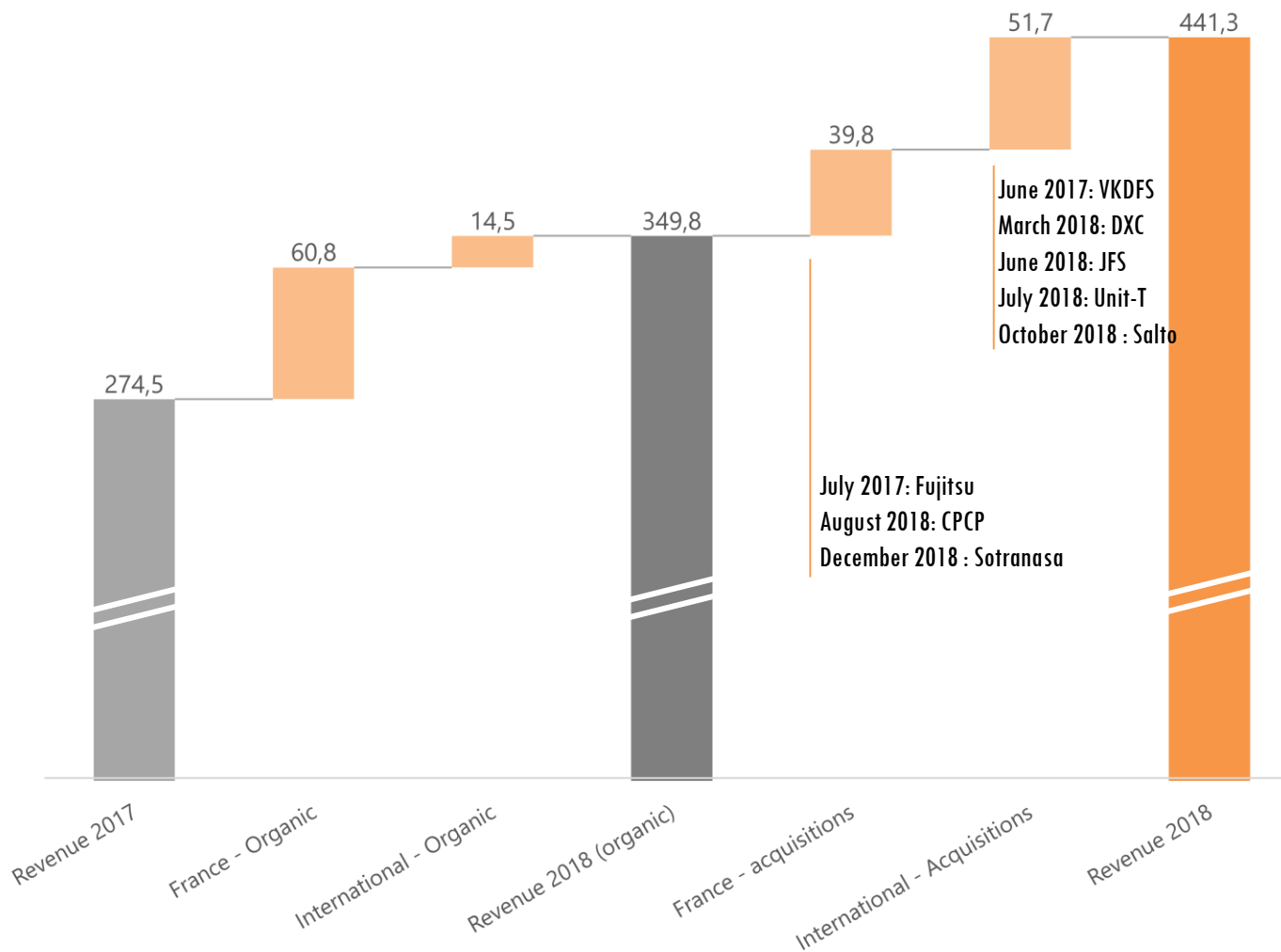
June: acquisition of VKDFS + 3-year €70M contract - Germany
 July: acquisition of Fujitsu Field Services in France
 November 2016: acquisition of ABM Communication - Germany
 Ramp-up in Fibre & Linky contracts
 Ramp-up in Telecoms contracts - Germany

In millions of euros

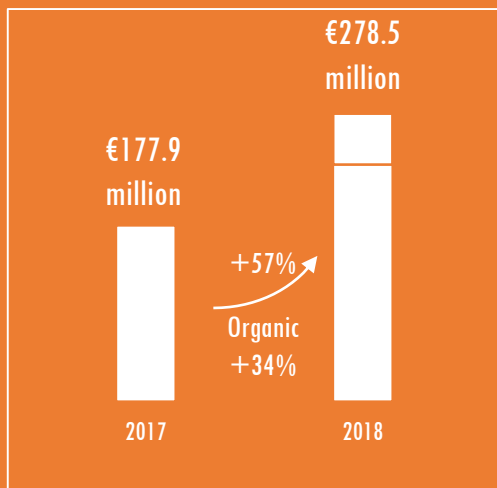
■ Revenue in France
 ■ Revenue abroad



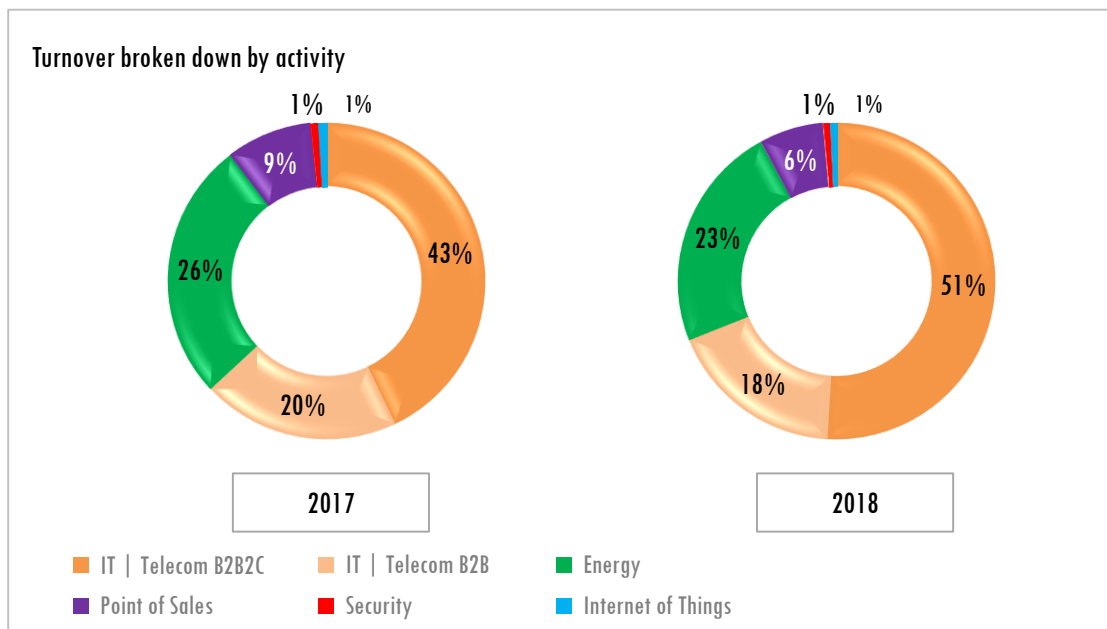
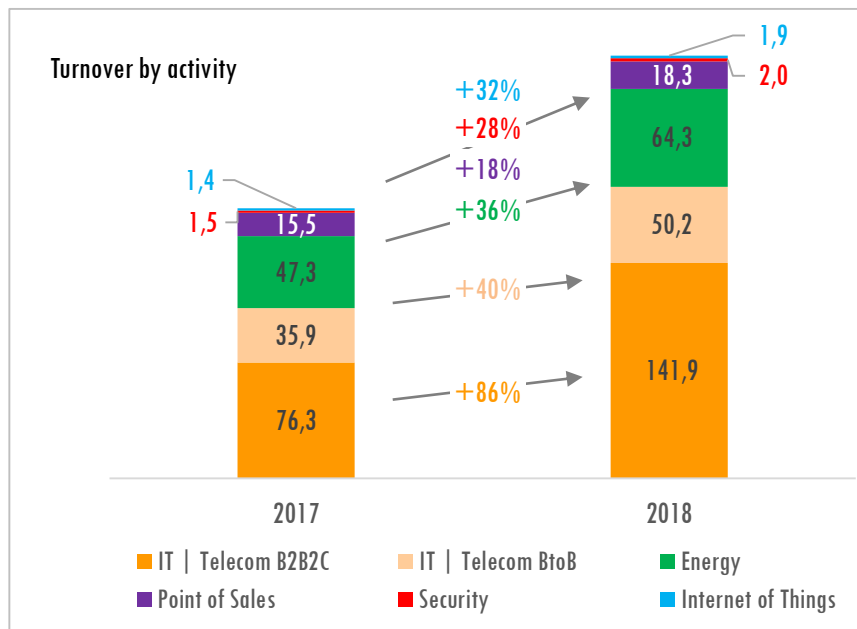
2018 TURNOVER: +61% (+27% ORGANIC)



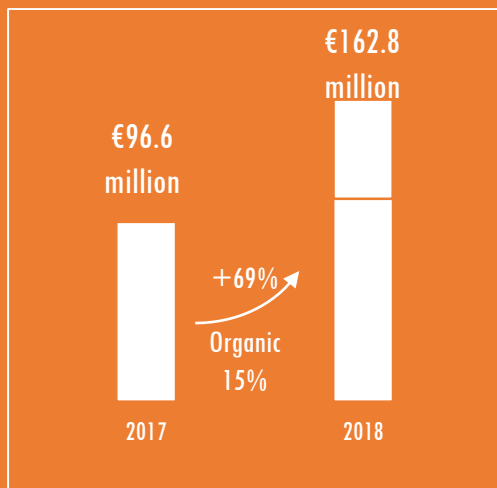
FRANCE FY 2018



In millions of euros

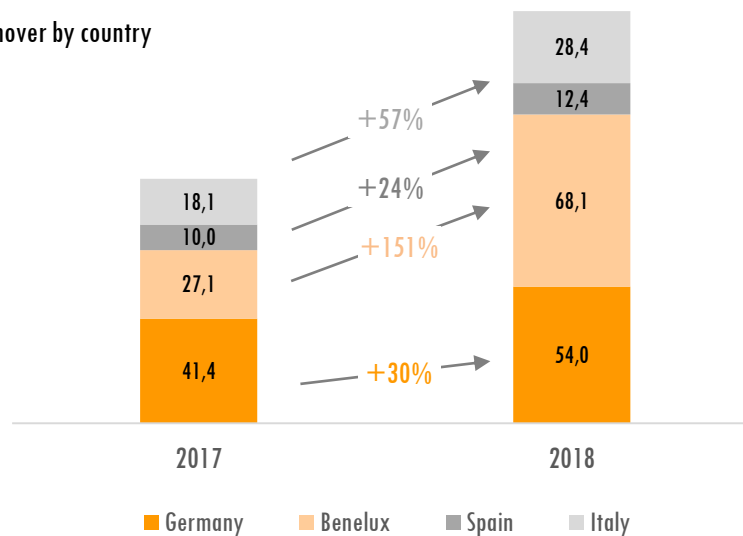


INTERNATIONAL FY 2018

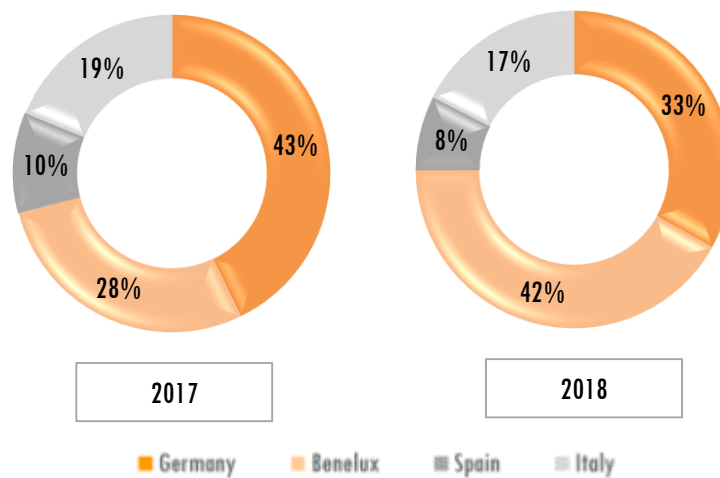


In millions of euros

Turnover by country



Turnover broken down by country



OBJECTIVES | TOWARDS €1 BILLION TURNOVER

To be the European leader in solutions for the use of new digital technologies and in the deployment of connected objects



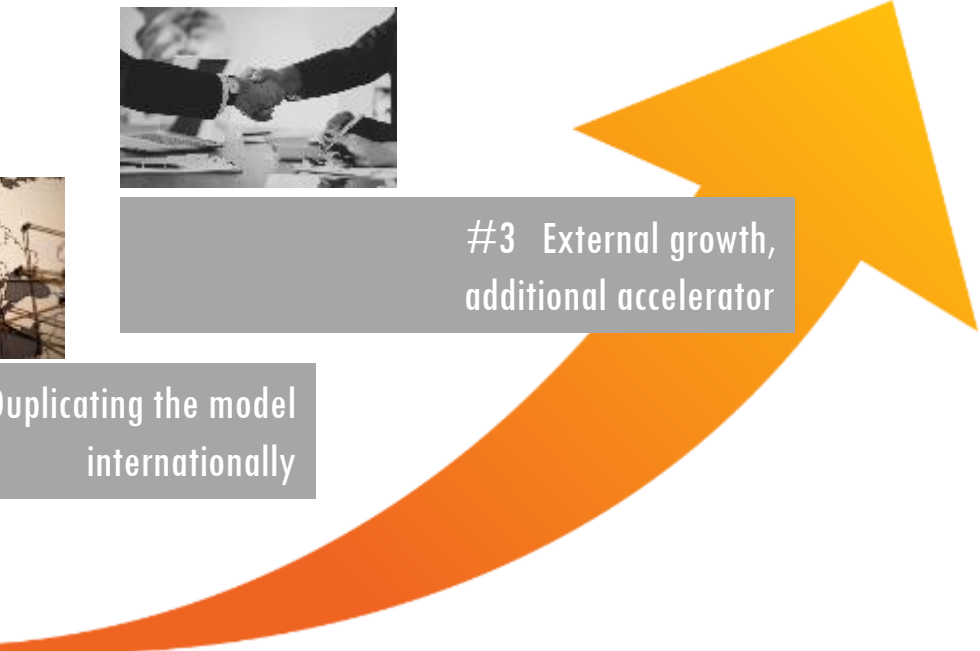
#1 Growth of activity in France



#2 Duplicating the model internationally



#3 External growth, additional accelerator





*Solutions*30

Solutions for New Technologies

Q & A

Please submit your questions through the space provided below.